CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

ANADOLU EFES BİRACILIK VE MALT SANAYİİ ANONİM ŞİRKETİ

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS OF 31 MARCH 2015

## **Interim Condensed Consolidated Financial Statements as of March 31, 2015**

TA	RI	Æ	OF	ഗ	NT	EN	JTS

		Page
Consolidated 1	Interim Statement of Financial Position	1-2
	Interim Income / Loss Statement	
	Interim Statement of Other Comprehensive Income	
	Interim Statement of Changes in Equity	
	Interim Statement of Cash Flows	
	otes to the Interim Consolidated Financial Statements	
Note 1	Group's Organization and Nature of Activities	7-9
Note 2	Basis of Presentation of Interim Consolidated Financial Statements	9-12
Note 3	Business Combinations	12
Note 4	Segment Reporting	13-14
Note 5	Cash and Cash Equivalents	14
Note 6	Financial Investments	14
Note 7	Short and Long Term Borrowings	15-16
Note 8	Derivative Financial Instruments	16-17
Note 9	Other Receivables and Payables	17
Note 10	Investment in Associates	18
Note 11	Investment Properties	19
Note 12	Property, Plant and Equipment	19
Note 13	Other Intangible Assets	20
Note 14	Goodwill	20
Note 15	Equity	20-21
Note 16	Commitments and Contingencies	22-23
Note 17	Prepaid Expenses and Deferred Income	24
Note 18	Other Assets and Liabilities	24
Note 19	Other Operating Income / Expenses	25
Note 20	Income / Expense from Investing Activities	
Note 21	Finance Income / Expense	26
Note 22	Tax Assets and Liabilities	26
Note 23	Earnings per Share	27
Note 24	Related Party Balance and Transactions	27-29
Note 25	Nature and Level of Risks Arising from Financial Instruments	
Note 26	Financial Instruments	
Note 27	Events after Reporting Period	33

# CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

		Unaudited	Audited
	Notes	March 31, 2015	December 31, 2014
ASSETS			
Current Assets		4.869.514	4.497.418
Cash and Cash Equivalents	5	1.459.576	1.559.518
Financial Investments	6	-	2.971
Trade Receivables			
- Trade Receivables from Related Parties	24	1.403	1.201
- Trade Receivables from Third Parties		1.417.522	1.062.931
Other Receivables from Third Parties	9	56.400	55.492
Inventories		1.149.611	1.085.532
Prepaid Expenses	17	499.132	436.152
Derivative Financial Instruments	8	7.341	3.005
Prepaid Income Tax		105.393	91.945
Other Current Assets	18	173.136	198.671
Non-Current Assets		16.586.842	15.616.387
Financial Investments		767	767
Other Receivables from Third Parties	9	12.905	9.506
Investments in Associates	10	68.004	72.517
Investment Property	11	82.932	77.078
Property, Plant and Equipment	12	5.982.469	5.538.159
Intangible Assets			
- Goodwill	14	1.341.694	1.232.465
- Other Intangible Assets	13	8.623.800	8.236.894
Prepaid Expenses	17	231.253	252.884
Deferred Tax Asset	22	203.291	153.272
Other Non-Current Assets	18	39.727	42.845
TOTAL ASSETS		21.456.356	20.113.805

# CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

		Unaudited	Audited
	Notes	March 31, 2015	December 31, 2014
LIABILITIES			
Current Liabilities		2.872.805	2.533.723
	7		521.571
Short term Borrowings	7	568.188 439.402	354.072
Short-term Portion of Long-term Borrowings Trade Payables	/	439.402	334.072
- Trade Payables to Related Parties	24	71.990	37.360
- Trade Payables to Third Parties	24	1.036.458	849.359
Employee Benefits Payable		37.692	44.022
Other Payables to Third Parties	9	563.937	571.691
Derivative Instruments	8	1.206	388
Deferred Income	17	34.909	26.414
Provision for Income Tax	17	3.987	5.186
Short-term Provisions		3.707	5.100
- Short-term Provision for Employee Benefits		103.170	112.165
- Other Short-term Provisions		1.472	1.544
Other Current Liabilities	18	10.394	9.951
Other Current Liabilities	10	10.374	7.731
Non-Current Liabilities		6.204.724	5.756.143
Long-term Borrowings	7	4.038.638	3.631.155
Trade Payables to Third Parties		24.627	27.148
Other Payables to Third Parties	9	249.223	239.124
Deferred Income	17	2.724	2.611
Long-term Provision for Employee Benefits		92.005	94.269
Deferred Tax Liability	22	1.662.139	1.633.503
Other Non-Current Liabilities	18	135.368	128.333
Equity		12.378.827	11.823.939
<b>Equity Attributable to Equity Holders of the Parent</b>		7.906.878	7.609.255
Issued Capital	15	592.105	592.105
Inflation Adjustment to Issued Capital	15	63.583	63.583
Share Premium/Discount	15	3.137.684	3.137.684
Other Reserves	15	(235.742)	(235.742)
Cumulative Other Comprehensive Income / Expense will not be	10	(2001, 12)	(233.7.12)
Reclassified to Profit and Loss			
- Revaluation and Remeasurement Loss	15	(10.637)	(10.480)
Cumulative Other Comprehensive Income / Expense will be	10	(10,007)	(10.100)
Reclassified to Profit and Loss			
- Currency Translation Differences	15	4.829	(498.289)
- Hedge Gain / Loss	15	8.875	2.234
- Revaluation Gain	15	8.796	8.817
Restricted Reserves	15	249.541	249.541
Accumulated Profit	15	4.299.802	4.812.035
Net Income/ (Loss)		(211.958)	(512.233)
Non-Controlling Interests		4.471.949	4.214.684
TOTAL LIABILITIES		21 457 257	20 112 905
TOTAL LIABILITIES		21.456.356	20.113.805

The accompanying notes form an integral part of these interim condensed consolidated financial statements.

# CONSOLIDATED INTERIM INCOME STATEMENT FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

	_	Unaudited			
	_		Restated –		
	Notes		Note 2		
	110163	1 January-	1 January-		
		March 31, 2015	March 31, 2014		
Revenue	4	1.931.029	2.006.437		
Cost of Sales (-)		(1.142.270)	(1.192.254)		
GROSS PROFIT		788.759	814.183		
General and Administrative Expenses (-)		(202.160)	(230.795)		
Sales, Distribution and Marketing Expenses (-)		(486.863)	(538.194)		
Other Operating Income	19	48.458	29.299		
Other Operating Expenses (-)	19	(67.579)	(43.040)		
PROFIT FROM OPERATIONS		80.615	31.453		
In a constant of the constant	20	1 400	874		
Income from Investing Activities	20	1.489			
Expenses from Investing Activities (-)	20	(938)	(982)		
Income/ (Loss) from Associates	10	(4.851)	(1.964)		
OPERATING PROFIT BEFORE FINANCE INCOME / (EXPENSE)		76.315	29.381		
Finance Income	21	261.237	333,262		
Finance Expenses (-)	21	(651.596)	(480.207)		
Thiance Expenses (-)	21	(031.390)	(460.207)		
PROFIT BEFORE TAX FROM CONTINUING OPERATIONS		(314.044)	(117.564)		
Continuing Operations Tax Income / Expense		(15 555)	(24.974)		
- Current Period Tax Expense (-) - Deferred Tax Income		(15.775) 47.062	(24.874) 41.591		
- Deferred Tax Income		47.002	41.391		
PROFIT/(LOSS) FOR THE PERIOD		(282.757)	(100.847)		
Profit/(Loss) for the Period Attributable to					
- Non-Controlling Interest		(70.799)	(1.210)		
- Equity Holders of the Parent		(211.958)	(99.637)		
Earnings Per Share (Full TRL)	23	(0,3580)	(0,1683)		
		(0,220)	(=,===)		

# CONSOLIDATED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

	Unaudited			
	1 January- March 31, 2015	1 January- March 31, 2015		
PROFIT/(LOSS) FOR THE PERIOD	(282.757)	(100.847)		
OTHER COMPREHENSIVE INCOME				
Items that will not be reclassified to Profit and Loss				
Actuarial Loss from Defined Benefit Plans Taxation on Other Comprehensive Income that will not be reclassified to Profit and Loss	(197)	(464)		
- Deferred Tax Expense (-) / Income	39	93		
To be Classified to Profit and Loss				
Currency Translation Differences	829.756	(230.650)		
Cash Flow Hedge (Loss) / Gain	10.126	(246)		
Other Comprehensive Income that will be reclassified to Profit Taxation on Other Comprehensive Income that will be reclassified to Profit and Loss	(42)	7.268		
- Deferred Tax Expense (-) / Income	(2.025)	49		
OTHER COMPREHENSIVE INCOME / LOSS	837.657	(223.950)		
TOTAL COMPREHENSIVE INCOME	554.900	(324.797)		
Total Comprehensive Income Attributable to				
- Non-Controlling Interest	257.277	74.581		
- Equity Holders of the Parent	297.623	(399.378)		

# CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

				Cumulative Other Comprehensive Income / Expense that will not be reclassified to Profit and Loss	Income /	e Other Con / Expense th ied to Profit	at will be			Accumulate	ed Profit			
	Issued Capital	Inflation Adjustment to Issued Capital	Share Premium/ Discount	Revaluation and Remeasurement Gain / (Loss)	Currency Translation Differences	Hedge Gain / (Loss)	Revaluation Gain / (Loss)	Other Reserves	Restricted Reserves	Accumulated Profit /(Loss)	Net Income	Equity Attributable to Equity Holders of the Parent	Non- Controlling Interests	Equity
Balances as of January 1, 2014 (Beginning) (Previously Reported)	592.105	63.583	3.137.684	(5.398)	968.155	(304)	(10.008)	(235.742)	249.541	2.203.115	2.608.920	9.571.651	3.890.275	13.461.926
Transfers	592.105	03.363	3.137.004	(3.398)	906.155	(304)	(10.008)	(235.742)	249,541	2.608.920	(2.608.920)	9.5/1.051	3.890.275	13.401.920
Total Comprehensive Income	-	-	-	(371)	(306.539)	(99)	7.268	-	-		(99.637)	(399.378)	74.581	(324.797)
Balance as of March 31, 2014 (Ending)	592.105	63.583	3.137.684	(5.769)	661.616	(403)	(2.740)	(235.742)	249.541	4.812.035	(99.637)	9.172.273	3.964.856	13.137.129
Balances as of January 1, 2015 (Beginning) (Previously Reported)	592.105	63.583	3.137.684	(10.480)	(498.289)	2.234	8.817	(235.742)	249.541	4.812.035	(512.233)	7.609.255	4.214.684	11.823.939
Transfers	-	-	-	-	-	-	-	-	-	(512.233)	512.233	-	-	-
Total Comprehensive Income	-	-	-	(157)	503.118	6.641	(21)	-	-	-	(211.958)	297.623	257.277	554.900
Dividends	-	-	-	-	-	-	-	-	-	-	-	-	(12)	(12)
Balance as of March 31, 2015														
(Ending)	592.105	63.583	3.137.684	(10.637)	4.829	8.875	8.796	(235.742)	249.541	4.299.802	(211.958)	7.906.878	4.471.949	12.378.827

# CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

		Unaud	lited
	Notes	1 January- March 31, 2015	1 January- March 31, 2015
A. CASH FLOWS FROM OPERATING ACTIVITIES	11000	104.977	178.402
Profit/ (Loss) for the Period		(282.757)	(100.847)
Adjustments Related to Reconciliation of Profit for the Period		(2021/01)	(100.017)
Depreciation and Amortization	4	169.879	185.824
Provision / (Reversal of Provision) for Inventory Obsolescence, net	19	3.356	870
Impairment / (Reversal of Impairment) on Property, Plant And Equipment, net	20	501	687
Provision / (Reversal of Provision) for Doubtful Receivables, net	19	(310)	(1.615)
Provision for Retirement Pay Liability	4	3.991	4.603
Provision for Vacation Pay Liability	4	6.592	5.724
Provision for Long Term Incentive Plan		4.885	4.940
Borrowing Expenses	21	165	165
Equity Loss / (Income) from Associates	10	4.851	1.964
Gain on Sale of Subsidiaries	20	-	14
Interest Income and Expense Adjustment	21	31.384	29.116
Foreign Exchange Loss from Borrowings		470.586	160.357
Tax Income / Expense Adjustment		(31.287)	(16.717)
Gain / Loss from Sales of Non-Current Assets	20	(1.052)	(593)
Change in Working Capital			
Adjustments Related to Increase / Decrease in Inventory		(68.081)	(114.114)
Adjustments Related to Increase / Decrease in Trade Receivables		(355.975)	(324.349)
Adjustments Related to Increase / Decrease in Other Operating Receivables		22.754	45.856
Adjustments Related to Increase / Decrease in Trade Payables		174.664	246.907
Adjustments Related to Increase / Decrease in Other Operating Payables		(14.326)	88.136
Vacation Pay, Retirement Pay Liability And Long Term Incentive Plan Paid		(13.619)	(14.314)
Taxes Paid		(21.224)	(24.212)
B. CASH FLOWS FROM INVESTING ACTIVITIES		(275.359)	(258.466)
Cash Inflow from Sale of Tangible and Intangible Assets		6.832	5.565
Cash Outflow from Purchase of Tangible and Intangible Assets		(282.191)	(208.223)
Capital Increase in Jointly Controlled Entities		-	4
Cash Outflow from Acquisition of Non-Controlling Interests, net	3	-	(55.812)
C. CASH FLOWS FROM FINANCING ACTIVITIES		6.128	(153.092)
Cash Inflow from Borrowings		55.184	125.078
Cash Outflows from Repayment of Borrowings		(71.627)	(844.996)
Dividends Paid to Non-Controlling Interests		(12)	(011.550)
Interest Received		24.988	25.968
Interest Paid		(11.099)	(20.875)
Change in Time Deposits With Maturity More Than Three Months		2.957	561.733
Income from Cash Flow Hedge		5.737	-
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS			
BEFORE CURRENCY TRANSLATION DIFFERENCES (A+B+C)		(164.254)	(233.156)
D. EFFECT OF CURRENCY TRANSLATION DIFFERENCES ON CASH AND CASH EQUIVALENTS		65.118	30.770
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS		(99.136)	(202.386)
(A+B+C+D)  E. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	5	1.550.383	1.737.209
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	3	1.330.383	1./3/.209
(A+B+C+D+E)		1.451.247	1.534.823

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 1. GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES

#### General

Anadolu Efes Biracılık ve Malt Sanayii A.Ş. (Anadolu Efes, the Company) was established in İstanbul in 1966. Certain shares of Anadolu Efes are listed on the Borsa İstanbul (BIST).

The registered office of the Company is located at the address "Bahçelievler Mahallesi Şehit İbrahim Koparır Caddesi No: 4 Bahçelievler – İstanbul".

The Company, its subsidiaries and joint ventures will be referred to as the "Group". The average number of permanent personnel employed in the Group is 17.721 (December 31, 2014–19.197).

The condensed consolidated financial statements of the Group approved by the Board of Directors of the Company and signed by the Chief Financial Officer and Finance Director were issued on May 6, 2015. General Assembly and specified regulatory bodies have the right to make amendments to statutory financial statements after issue.

#### **Nature of Activities of the Group**

The operations of the Group consist of production, bottling, selling and distribution of beer under a number of trademarks and also production, bottling, selling and distribution of sparkling and still beverages with The Coca-Cola Company trademark. The Group owns and operates fifteen breweries (four in Turkey, six in Russia and five in other countries), six malt production facilities (two in Turkey, four in Russia) and also nine facilities in Turkey, fourteen facilities in other countries for sparkling and still beverages production.

The Group also has joint control over Anadolu Etap Penkon Gıda ve Tarım Ürünleri San. ve Tic. A.Ş. (Anadolu Etap), which undertakes production and sales of fruit juice concentrates and purees in Turkey. The Group also has joint control over Syrian Soft Drink Sales & Dist. LLC (SSDSD) which undertakes distribution and sales of sparkling and still beverages in Syria.

#### List of Shareholders

As of March 31, 2015 and December 31, 2014, the composition of shareholders and their respective percentage of ownership can be summarized as follows:

	March 31, 2015		December 31, 201	
	Amount	%	Amount	%
Yazıcılar Holding A.Ş.	139.787	23,61	139.787	23,61
Özilhan Sınai Yatırım A.Ş.	79.813	13,48	79.813	13,48
Anadolu Endüstri Holding A.Ş. (AEH)	35.292	5,96	35.292	5,96
SABMiller Harmony Ltd.	142.105	24,00	142.105	24,00
Publicly traded and other	195.108	32,95	195.108	32,95
	592.105	100,00	592.105	100,00

Capital structure of AEH, the shareholder of the Company, comprises of Yazıcılar Holding A.Ş. (68%) and Özilhan Sınai Yatırım A.Ş. (32%); consequently, as of March 31, 2015 Yazıcılar Holding A.Ş. and Özilhan Sınai Yatırım A.Ş. together with SABMiller AEL represent directly and indirectly more than half of the voting rights of the Company according to the shareholder agreement.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS **AS AT MARCH 31, 2015**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 1. GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES (continued)

### List of Subsidiaries

The subsidiaries included in the consolidation and their effective shareholding rates at March 31, 2015 and December 31, 2014 are as follows:

Color diame	Subsidiary Principal Activity		S	Effective Shareholding And Voting Rights %	
Subsidiary			Segment	March 31, 2015	December 31, 2014
Efes Breweries International N.V. (EBI)	The Netherlands	Facilitating foreign investments in breweries	International Beer	100,00	100,00
CJSC Moscow-Efes Brewery (Efes Moscow)	Russia	Production and marketing beer	International Beer	99,93	99,93
CJSC Vostok Solod (1)	Russia	Production of malt	International Beer	99,93	99,93
JSC FE Efes Kazakhstan Brewery (Efes Kazakhstan)	Kazakhstan	Production and marketing of beer	International Beer	100,00	100,00
International Beers Trading LLP (IBT)	Kazakhstan	Marketing of beer	International Beer	100,00	100,00
Efes Vitanta Moldova Brewery S.A. (Efes Moldova)	Moldova	Production and marketing of beer and low alcoholic drinks	International Beer	96,83	96,83
Euro-Asien Brauerein Holding GmbH (Euro-Asien)	Germany	Investment company of EBI	International Beer	100,00	100,00
JSC Lomisi (Efes Georgia)	Georgia	Production, marketing and sales of beer and carbonated soft drinks	International Beer	100,00	100,00
PJSC Efes Ukraine (Efes Ukraine)	Ukraine	Production and marketing of beer	International Beer	99,94	99,94
Efes Trade BY FLLC (Efes Belarus)	Belarus	Market development	International Beer	100,00	100,00
Efes Pazarlama ve Dağıtım Ticaret A.Ş. (Ef-Pa) (2)	Turkey	Marketing and distribution company of the Group	Turkey Beer	100,00	100,00
Tarbes Tarım Ürünleri ve Besicilik Sanayi Ticaret A.Ş. (Tarbes) (2)	Turkey	Providing hops (major ingredient of beer) to the breweries of the Group	Turkey Beer	99,75	99,75
Cypex Co. Ltd. (Cypex)	Republic of Northern Cyprus	Marketing and distribution of beer	Other	99,99	99,99
Anadolu Efes Technical and Management Consultancy N.V. (AETMC)	The Netherlands Antilles	Providing technical assistance	Other	99,75	99,75
Efes Holland Technical Management Consultancy B.V. (EHTMC)	The Netherlands	Providing technical assistance	Other	99,75	99,75
Efes Deutschland GmbH (Efes Germany)	The Netherlands	Marketing and distribution of beer	Other	100,00	100,00
Coca-Cola İçecek A.Ş. (CCİ) (3)	Turkey	Production, bottling of Coca-Cola products	Soft Drinks	50,26	50,26
Coca-Cola Satış Dağıtım A.Ş. (CCSD)	Turkey	Distribution and selling of Coca-Cola, Doğadan and Mahmudiye products	Soft Drinks	50,25	50,25
Mahmudiye Kaynak Suyu Ltd. Şti. (Mahmudiye)	Turkey	Filling and selling of natural spring water	Soft Drinks	50,26	50,26
J.V. Coca-Cola Almaty Bottlers Limited Liability Partnership (Almaty CC)	Kazakhstan	Production, bottling, distribution and selling of and distribution of Coca Cola products	Soft Drinks	50,26	50,26
Tonus Turkish-Kazakh Joint Venture Limited Liability Partnership (Tonus)	Kazakhstan	Investment company of CCİ	Soft Drinks	50,26	50,26
Azerbaijan Coca-Cola Bottlers LLC (Azerbaijan CC)	Azerbaijan	Production, bottling, distribution and selling of Coca Cola products	Soft Drinks	50,19	50,19
Coca-Cola Bishkek Bottlers Closed Joint Stock Company (Bishkek CC)	Krygyzstan	Production, bottling, distribution and selling of Coca Cola products	Soft Drinks	50,26	50,26
CCI International Holland B.V. (CCI Holland)	The Netherlands	Investment company of CCİ	Soft Drinks	50,26	50,26
CC for Beverage Industry Limited (CCBL)	Iraq	Production, bottling, distribution and selling of Coca Cola products	Soft Drinks	50,26	50,26
The Coca-Cola Bottling Company of Jordan Ltd. (Jordan CC)	Jordan	Production, bottling, distribution and selling of Coca Cola products	Soft Drinks	45,23	45,23
Coca-Cola Beverages Pakistan Ltd (CCBPL)	Pakistan	Production, bottling, distribution and selling of Coca Cola products	Soft Drinks	24,91	24,91
Turkmenistan Coca-Cola Bottlers Ltd. (Turkmenistan CC)	Turkmenistan	Production, bottling, distribution and selling of Coca Cola products	Soft Drinks	29,90	29,90
Waha Beverages B.V	The Netherlands	Investment company of CCİ	Soft Drinks	40,22	40,22
Al Waha for Soft Drinks, Juices, Mineral Water, Plastics, and Plastic Caps Production LLC (Al Waha	Iraq	Production, bottling, distribution and selling of Coca Cola products	Soft Drinks	40,22	40,22
Coca-Cola Beverages Tajikistan Limited Liability Company (Coca Cola Tajikistan)	Tajikistan	Production, bottling, distribution and selling of Coca Cola products	Soft Drinks	50,26	50,26

<sup>(1)</sup> Subsidiaries of Efes Moscow.

Substitutines of Eles Moscow.
 The Company's beer operations in Turkey form the Turkey Beer Operations together with Ef-Pa and Tarbes.
 Shares of CCI are currently traded on BIST.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 1. GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES (continued)

#### Work Environments and Economic Conditions of Subsidiaries and Joint Ventures in Foreign Countries

Certain countries, in which consolidated subsidiaries and joint ventures operate, have undergone substantial political and economic changes in recent years. Accordingly, such markets do not possess well-developed business infrastructures and the Group's operations in such countries might carry risks, which are not typically associated with those in more developed markets. Uncertainties regarding the political, legal, tax and/or regulatory environment, including the potential for adverse changes in any of these factors, could significantly affect the commercial activities of subsidiaries and joint ventures.

#### NOTE 2. BASIS OF PRESENTATION OF INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### 2.1 Basis of Preparation and Presentation of Interim Consolidated Financial Statements

The Group companies, which operate in Turkey, keep their accounting books and their statutory financial statements in Turkish Lira in accordance with the Generally Accepted Accounting Principles in Turkey accepted by the Capital Markets Board (CMB), Turkish Commercial Code, Tax Legislation and the Uniform Chart of Accounts issued by the Ministry of Finance. The foreign subsidiaries and joint ventures keep their accounting books and statutory financial statements in their local currencies and in accordance with the rules and regulations of the countries in which they operate.

The consolidated financial statements are based on the statutory financial statements of the Group's subsidiaries and joint ventures and presented in TRL in accordance with CMB Financial Reporting Standards with certain adjustments and reclassifications for the purpose of fair presentation. Such adjustments are primarily related to application of consolidation accounting, accounting for business combinations, accounting for deferred taxes on temporary differences, accounting for employment termination benefits on an actuarial basis and accruals for various expenses. Except for the financial assets carried from their fair values and assets and liabilities included in business combinations application, financial statements are prepared on historical cost basis.

In accordance with the CMB's "Communiqué on Financial Reporting in Capital Market" Numbered II-14.1 (Communiqué), promulgated in the Official Gazette numbered 28676 dated June 13, 2013, effective from interim periods beginning after June 30, 2013, listed companies are required to prepare their financial statements in conformity with Turkey Accounting/Financial Reporting Standards (TAS/TFRS) as prescribed in the CMB Communiqué. The financial statements and explanatory notes are presented using the compulsory standard formats as published by the Communiqué.

In the scope of the CMB's "Communiqué on Financial Reporting in Capital Market" Numbered II-14.1 (Communiqué), the Group has prepared interim condensed consolidated financial statements for the period ended March 31, 2015 in accordance with TAS 34, "Interim Financial Reporting". The financial statements and explanatory notes are presented using the compulsory standard formats as published by the Communiqué.

In accordance with the TAS, the entities are allowed to prepare a complete or condensed set of interim financial statements in accordance with TAS 34, "Interim Financial Reporting". In this respect, the Group has preferred to prepare condensed consolidated financial statements in the interim periods and prepared the aforementioned condensed consolidated financial statements in compliance with CMB Financial Reporting Standards.

Furthermore, in accordance with the Communiqué and announcements regarding the explanations of the Communiqué, guarantee pledge mortgage table, foreign currency position table, total export and total import amounts and hedging amount of total foreign currency liabilities are presented in the condensed consolidated financial statement disclosures (Note 16, 25).

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 2. BASIS OF PRESENTATION OF INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 2.2 Seasonality of Operations

Due to higher beverage consumption during the summer season, the interim condensed consolidated financial results may include the effects of the seasonal variations. Therefore, the results of business operations for the first three months up to March 31, 2015 may not necessarily constitute an indicator for the results to be expected for the overall fiscal year.

#### 2.3 Significant Accounting Estimates and Decisions

Preparation of consolidated financial statements requires management to make estimations and assumptions which may affect the reported amounts of assets and liabilities as of the statement of financial position date, the disclosure of contingent assets and liabilities and the reported amounts of income and expenses during the financial period. The accounting assessments, estimates and assumptions are reviewed considering past experiences, other factors and reasonable expectations about future events under current conditions. Although the estimations and assumptions are based on the best estimates of the management's existing incidents and operations, they may differ from the actual results.

#### 2.4 Changes in Accounting Policies

The interim condensed consolidated financial statements of the Group for the period ended March 31, 2015 have been prepared in accordance with the accounting policies consistent with the accounting policies used in the preparation of annual consolidated financial statements for the year ended December 31, 2014 except the restatements given in detail at Note 2.5 - Comparative Information and Restatement of Prior Period Financial Statements. Accordingly, these interim condensed consolidated financial statements should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2014.

### Adoption of new and revised International Financial Reporting Standards

#### New IFRS standards, amendments and IFRICs effective after 31 March 2015:

- Amendment to IAS 19 regarding defined benefit plans, effective from annual periods beginning on or after
  1 July 2014. These narrow scope amendments apply to contributions from employees or third parties to
  defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that
  are independent of the number of years of employee service, for example, employee contributions that are
  calculated according to a fixed percentage of salary.
- Annual improvements 2012; effective from annual periods beginning on or after 1 July 2014. These amendments include changes from the 2010-2012 cycle of the annual improvements project, that affect 7 standards:
  - IFRS 2, 'Share-based payment'
  - IFRS 3, 'Business Combinations'
  - IFRS 8, 'Operating segments'
  - IFRS 13, 'Fair value measurement'
  - IAS 16, 'Property, plant and equipment' and IAS 38, 'Intangible assets'
  - Consequential amendments to IFRS 9, 'Financial instruments', IAS 37, 'Provisions, contingent liabilities and contingent assets', and
  - IAS 39, Financial instruments Recognition and measurement'
- Annual improvements 2013; effective from annual periods beginning on or after 1 July 2014. These
  amendments include changes from the 2011-12-13 cycle of the annual improvements project, that affect 4
  standards:
  - IFRS 1, 'First time adoption'
  - IFRS 3, 'Business combinations'
  - IFRS 13, 'Fair value measurement' and
  - IAS 40, 'Investment property'.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 2. BASIS OF PRESENTATION OF INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### 2.4 Changes in Accounting Policies (continued)

Adoption of new and revised International Financial Reporting Standards (continued)

New standards and amendments issued before 31 March 2015 with an effective date after 1 April 2015:

- IFRS 14 'Regulatory deferral accounts', effective from annual periods beginning on or after 1 January 2016. IFRS 14, 'Regulatory deferral accounts' permits first—time adopters to continue to recognise amounts related to rate regulation in accordance with their previous GAAP requirements when they adopt IFRS. However, to enhance comparability with entities that already apply IFRS and do not recognise such amounts, the standard requires that the effect of rate regulation must be presented separately from other items.
- Amendment to IFRS 11, 'Joint arrangements' on acquisition of an interest in a joint operation, effective
  from annual periods beginning on or after 1 January 2016. This amendment adds new guidance on how to
  account for the acquisition of an interest in a joint operation that constitutes a business. The amendments
  specify the appropriate accounting treatment for such acquisitions.
- Amendment to IAS 16, 'Property, plant and equipment' and IAS 38, 'Intangible assets', on depreciation and amortisation, effective from annual periods beginning on or after 1 January 2016. The amendment clarifies that the use of revenue based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset. This also has clarified that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset.
- Amendments to IAS 27, 'Separate financial statements' on the equity method, effective from annual periods beginning on or after 1 January 2016. These amendments allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.
- Amendments to IFRS 10, 'Consolidated financial statements' and IAS 28, 'Investments in associates and joint ventures', effective from annual periods beginning on or after 1 January 2016. These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.
- IFRS 15 'Revenue from contracts with customers', effective from annual periods beginning on or after 1 January 2017. IFRS 15, 'Revenue from contracts with customers' is a converged standard from the IASB and FASB on revenue recognition. The standard will improve the financial reporting of revenue and improve comparability of the top line in financial statements globally.
- IFRS 9 'Financial instruments', effective from annual periods beginning on or after 1 January 2018. This standard replaces the guidance in IAS 39. It includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the current incurred loss impairment model.
- Amendments to IAS 16 'Property, plant and equipment', and IAS 41, 'Agriculture', regarding bearer plants, effective from annual periods beginning on or after 1 January 2016. These amendments change the financial reporting for bearer plants, such as grape vines, rubber trees and oil palms. It has been decided that bearer plants should be accounted for in the same way as property, plant and equipment because their operation is similar to that of manufacturing. Consequently, the amendments include them within the scope of IAS 16, instead of IAS 41. The produce growing on bearer plants will remain within the scope of IAS 41.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 2. BASIS OF PRESENTATION OF INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### 2.4 Changes in Accounting Policies (continued)

Adoption of new and revised International Financial Reporting Standards (continued)

New standards and amendments issued before 31 March 2015 with an effective date after 1 April 2015 (continued):

- Annual improvements 2014, effective from annual periods beginning on or after 1 January 2016. These set of amendments impacts 4 standards:
  - IFRS 5, 'Non-current assets held for sale and discontinued operations' regarding methods of disposal.
  - IFRS 7, 'Financial instruments: Disclosures', (with consequential amendments to IFRS 1) regarding servicing contracts.
  - IAS 19, 'Employee benefits' regarding discount rates.
  - IAS 34, 'Interim financial reporting' regarding disclosure of information.
- IAS 1, 'Presentation of financial statements' on the disclosure initiative to improve presentation and disclosure in financial reports. Effective for annual periods beginning on or after 1 January 2016.
- IFRS 10, 'Consolidated financial statements' and IAS 28, 'Investments in associates and joint ventures', effective from annual periods beginning on or after 1 January 2016. These amendments clarify the application of the consolidation exception for investment entities and their subsidiaries.

## 2.5 Comparative Information and Restatement of Prior Period Financial Statements

In order to allow the determination of the financial position and performance trends, the Group's financial statements are prepared in comparison with the previous period. The Group has performed reclassifications in the consolidated interim income statement for the three month period ended March 31, 2015, in order to conform to the presentation of financial statements as of 31 March 2014. Such reclassifications are as follows:

- Depreciation expense amounting to TRL13.189 was classified to Cost of Sales from Sales, Distribution and Marketing Expenses.
- Transportation and distribution expenses amounting to TRL10.453 and services rendered from outside amounting to TRL22.524 were classified to Sales, Distribution and Marketing Expenses.
- Advertising, selling and marketing expenses amounting to TRL42.948 were classified to Discounts from Sales, Distribution and Marketing Expenses.

#### NOTE 3. BUSINESS COMBINATIONS

**Transactions Related with 2015** 

None.

**Transactions Related with 2014** 

### Al Waha Put Option

As of December 31, 2013, according to shareholders agreement signed with NKG, NKG had an option to sell (and Waha B.V. had an obligation to buy) its remaining 15% participatory shares in Al Waha and Waha B.V. had an option to buy (and NKG will had obligation to sell) NKG's 15% participatory shares in Al Waha with an amount of USD26 million. In January 2014, the put option has been realized following the payment of TRL55.812 (equivalent of 26 million USD) by CCI with the share transfer.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### **NOTE 4. SEGMENT REPORTING**

The management monitors the operating results of its three business units separately for the purpose of making decisions about the resource allocation and performance assessment. The three operating segments are Turkey Beer Operations (Turkey Beer) which is conducted by the Company, International Beer Operations (International Beer) which is conducted by EBI and Soft Drinks Operations (Soft Drinks) which is conducted by CCI.

Segment performance is evaluated based on profit from operations before depreciation, amortization and non-cash expenses (EBITDA). EBITDA has been determined as the optimum indicator by the Group management for the evaluation of the performance of the operating segments by considering the comparability with the entities in the same business.

The Group's segment reporting in accordance with IFRS 8 is disclosed as follows:

	Turkey	International	Soft	Other <sup>(1)</sup> and	
	Beer	Beer	Drinks	Eliminations	Total
<b>January 1 – March 31, 2015</b>					
Revenues	339.779	385.219	1.203.038	7.311	1.935.347
Inter-segment revenues	(3.381)	-	(28)	(909)	(4.318)
<b>Total Revenues</b>	336.398	385.219	1.203.010	6.402	1.931.029
EBITDA	109.455	16.895	161.708	(15.900)	272.158
Profit / (loss) for the period	(56.061)	(88.662)	(114.294)	(23.740)	(282.757)
Capital expenditures	32.309	27.495	226.781	128	286.713
January 1 – March 31, 2014					
Revenues	306.291	549.665	1.147.864	7.006	2.010.826
Inter-segment revenues	(2.326)	(1.302)	-	(761)	(4.389)
Total Revenues	303.965	548.363	1.147.864	6.245	2.006.437
EBITDA	96.210	17.037	151.134	(20.675)	243.706
Profit / (loss) for the period	17.668	(103.437)	12.047	(27.125)	(100.847)
Capital expenditures	44.805	25.007	138.411	-	208.223

	Turkey	International	Soft	Other (1)and	
	Beer	Beer	Drinks	Eliminations	Total
March 31, 2015					
Segment assets	8.073.744	4.741.071	7.992.835	648.706	21.456.356
Segment liabilities	2.488.168	1.111.658	4.350.817	1.126.886	9.077.529
Investment in associates	-	-	-	68.004	68.004
December 31, 2014					
Segment assets	7.982.423	4.439.040	7.201.860	490.482	20.113.805
Segment liabilities	2.330.155	987.824	3.828.828	1.143.059	8.289.866
Investment in associates	-	-	-	72.517	72.517

<sup>(1)</sup> Includes other subsidiaries included in the consolidation of the Group and headquarter expenses.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 4. SEGMENT REPORTING (continued)**

Reconciliation of EBITDA to the consolidated Operating Profit/Loss before Finance Expense and its components as of March 31, 2015 and 2014 are as follows:

	1 January – March 31, 2015	1 January – March 31, 2014
	,	
EBITDA	272.158	243.706
Depreciation and amortization expenses	(169.879)	(185.824)
Provision for retirement pay liability	(3.991)	(4.603)
Provision for vacation pay liability	(6.592)	(5.724)
Foreign exchange gain/(loss) from operating activities	(9.460)	(14.499)
Rediscount interest income/(expense) from operating activities	(550)	(356)
Other	(1.071)	(1.247)
PROFIT/ (LOSS) FROM OPERATIONS	80.615	31.453
Income from Investing Activities	1.489	874
Expense from Investing Activities (-)	(938)	(982)
Income/(Loss) from Associates	(4.851)	(1.964)
OPERATING PROFIT/ (LOSS) BEFORE FINANCE EXPENSE	76.315	29.381

#### NOTE 5. CASH AND CASH EQUIVALENTS

	March 31, 2015	December 31, 2014
Cash on hand	6.353	4.315
Bank accounts		
- Time deposits	1.267.351	1.399.754
- Demand deposits	177.543	143.564
Other	-	2.750
Cash and cash equivalents in cash flow statement	1.451.247	1.550.383
Interest income accrual	8.329	9.135
	1.459.576	1.559.518

As of March 31, 2015, annual interest rates of the TRL denominated time deposits vary between 10,00% and 11,6% (December 31, 2014 - 7,99% - 13,5%) and annual interest rates of the USD, EURO denominated and other time deposits vary between 0,2% and 12,71% (December 31, 2014–0,2% - 22,0%). As of March 31, 2015, there is no cash deposit pledged as collateral by the Group (December 31, 2014 – None). As of March 31,2015, the Group has designated its time deposits amounting to TRL71.257, equivalent of thousand USD20.250 and thousand EURO6.500, for the future raw material purchases in the scope of hedge accounting (December 31, 2014 – TRL62.610, equivalent of 27 million USD).

#### NOTE 6. SHORT-TERM FINANCIAL INVESTMENTS

	March 31, 2015	December 31, 2014
Time deposits with maturity more than three months	-	2.971
	-	2.971

The Group has no time deposits with maturities over three months as of March 31, 2015 (December 31, 2014 – TRL2.971, they were made for 181 days periods in AZM and interest rate is 7,50%).

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 7. SHORT AND LONG TERM BORROWINGS

As of March 31, 2015, total borrowings consist of principal (finance lease obligations included) amounting to TRL4.976.286 (December 31, 2014– TRL4.480.620) and interest expense accrual amounting to TRL69.942 (December 31, 2014 – TRL26.178). As of March 31, 2015 and December 31, 2014, total amount of borrowings and the effective interest rates are as follows:

		March 31	, 2015		Decembe	r 31, 2014
Short-term	Amount	Fixed rate	Floating rate	Amount	Fixed rate	Floating rate
Borrowings						
TRL denominated borrowings	3.798	-	-	3.872	-	-
Foreign currency denominated borrowings (USD)	183.040	-	Libor+ 1.35% - Libor 2.00%	162.649	-	Libor+ 1.35% - Libor + 2.00%
Foreign currency denominated borrowings (EUR)	5.097	3.50%	-	6.235	3.90%	Euribor+ 2.95%
Foreign currency denominated borrowings (Other)	376.253	9.13%	Kibor + 0.40% - Kibor+0.50%	348.815	9.13%	Kibor + 0.40% - Kibor+ 0.50%
	568.188			521.571		
Short-term portion of long term borrowings						
TRL denominated borrowings	15.225	10.00%	-	15.233	10.00%	-
Foreign currency denominated borrowings (USD)	416.294	3.38% - 4.75%	Libor + 1.00% - Libor+2.50%	337.453	3.38% - 4.75%	Libor + 1.00% - Libor+2.50%
Foreign currency denominated borrowings (EURO)	7.883	-	Euribor + 2.00% - Euribor + 2.95%	1.386	-	Euribor + 2.00% - Euribor + 2.65%
	439.402			354.072		
	1.007.590			875.643		
Long-term						
Borrowings						
Foreign currency denominated borrowings (USD)	3.667.417	3.38% - 4.75%	Libor + 2.00% - Libor + 2.50%	3.261.336	3,38% - 4,75%	Libor +2.00% - Libor+2.50%
Foreign currency denominated borrowings (EURO)	371.221	=	Euribor + 2.00% - Euribor + 2.65%	369.819	-	Euribor + 2.00% - Euribor +2.65%
	4.038.638			3.631.155	•	
	5.046.228			4.506.798		

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 7. SHORT AND LONG TERM BORROWINGS (continued)

Repayments of long-term borrowings are scheduled as follows:

	March 31,	December 31,
	2015	2014
2016	345.616	344.171
2017	143.201	136.599
2018	1.623.150	1.440.368
2019 and thereafter	1.926.671	1.710.017
	4.038.638	3.631.155

As of March 31, 2015, TRL32.484 (December 31, 2014 – TRL39.806) of the total borrowings are secured by the Group related with CCİ, its subsidiaries and joint ventures with property, plant and equipment pledge amounting to TRL77.761 (December 31, 2014 – TRL69.764).

#### **Lessee - Finance Lease**

Properties leased by the Group include buildings, machinery and equipment, motor vehicles and furniture and fixtures. The most significant obligations assumed under the lease terms, other than rental payments, are the upkeep of the facilities, insurance and property taxes. Lease terms generally range from 3 to 25 years with options to renew at varying terms.

As of March 31, 2015 and December 31, 2014, the costs of the property plant and equipment obtained by finance lease are TRL72.806 and TRL73.805, respectively whereas net book values are TRL1.757 and TRL1.803, respectively.

## **Lessee - Operating Lease**

The Group has operational leasing agreements with Celik Motor Ticaret A.Ş. a related party of the Group.

#### NOTE 8. DERIVATIVE FINANCIAL INSTRUMENTS

As of March 31, 2015 CCI has seven aluminum swap transactions with a nominal amount of TRL34.936 for 7.150 tones (December 31, 2014 – TRL17.811). The total of these aluminum swap contracts are designated as hedging instruments as of November 28, 2013, March 27, 2014, August 15, 2014, October 2, 2014, January 13, 2015 and February 23, 2015 in cash flow hedges related to forecasted cash flow, for the high probability purchases of production material exposed to commodity price risk (Note 26).

As of March 31, 2015 CCI has one sugar swap transactions with a nominal amount of TRL1.984 for 2.000 tones (December 31, 2014 – None). The total of this sugar swap contract is designated as hedging instrument as of February 24, 2015 in cash flow hedges related to forecasted cash flow, for the high probability purchases of production material exposed to commodity price risk (Note 26).

As of March 31, 2015 the Company has six forward transactions with a total nominal amount of TRL45.731, equivalent of million USD 17,5 (December 31, 2014 – TRL62.239). The total of these contracts are designated as hedging instruments as of July 25, 2014, August 19, 2014, October 17, 2014, October 21, 2014 and October 30, 2014 in cash flow hedges related to forecasted cash flow, for the high probability purchases of resin, exposed to foreign currency risk (Note 26).

As of March 31, 2015 Turkey Beer has foreign currency forward transactions with a total nominal amount of TRL 9.788 (December 31, 2014– TRL11.595), for 9 forward purchase contracts. The total of these forward contracts are designated as hedging instruments as of November 28, 2014 in cash flow hedges related to forecasted cash flow, for the high probability purchases of raw materials exposed to foreign currency risk (Note 26).

The effective portion of the change in fair value of hedges is recognized in other comprehensive income.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 8. DERIVATIVE FINANCIAL INSTRUMENTS (continued)

	March 31, 2015		December 3	1, 2014		
Nominal Value		Asset /		Nominal Value Asset /		Fair Value Asset/ (Liability)
Commodity swap contracts Commodity swap contracts	36.920	28 (1.206)	17.811	(388)		
Forward contracts	55.519	7.313	73.834	3.005		
	92.439	6.135	91.645	2.617		

CCI uses forward USD purchase agreements to keep USD share of cash portfolio in a certain level and to protect it for the possible effect of fluctuation in USD against TRL. Such derivative instruments are measured at fair value and changes are reflected in the income statement. As of March 31, 2015 there aren't any outstanding forward purchase contracts, as which TRL 8 was reflected to financial statements (Note 21).

As of March 31, 2015 Turkey Beer has no ineffective portion of the foreign currency forward transaction (March 31, 2014 - None).

### NOTE 9. OTHER RECEIVABLES AND PAYABLES

#### a) Other Current Receivables

	March 31, 2015	December 31, 2014
Receivables from tax office	15.374	15.041
Due from personnel	12.143	10.949
Other	28.883	29.502
	56.400	55.492

### b) Other Non-Current Receivables

	March 31, 2015	December 31, 2014
Deposits and guarantees given	7.862	6.382
Other	5.043	3.124
	12.905	9.506

## c) Other Current Payables

	March 31, 2015	December 31, 2014
Taxes other than on income	406.910	435.876
Deposits and guarantees taken	132.946	122.046
Other	24.081	13.769
	563.937	571.691

### d) Other Non-Current Payables

As of March 31, 2015, other non-current payables consists of deposits and guarantees taken amounting to TRL249.223 (December 31, 2014 – TRL239.124).

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOT 10. INVESTMENTS IN ASSOCIATES

	March 31	March 31, 2015		31, 2014
	Ownership	Amount	Ownership	Amount
Anadolu Etap	33,00%	68.004	33,33%	72.517
SSDSD (1) (2)	25,13%	-	25,13%	-
		68.004		72.517

Group's share of total assets and liabilities as of March 31, 2015 and December 31, 2014 and profit/(loss) for the period of investment in associates as of March 31, 2015 and March 31, 2014 in Group's financial statements are as follows:

	Anadolu Etap		SSI	OSD
	March 31, 2015	December 31, 2014	March 31, 2015	December 31, 2014
Total Assets	162.464	159.262	1.250	1.516
Total Liabilities	94.460	86.745	5.844	5.278
Net Assets	68.004	72.517	(4.594)	(3.762)

	Anadolu Etap		SSDSD	
	1 January – March 31, 2015	1 January – March 31, 2014	1 January – March 31, 2015	1 January – March 31, 2014
Group's Share of Loss for the period	(4.513)	(1.681)	(338)	(283)

The movement of investments in associates as of March 31, 2015 and 2014 are as follows:

	2015	2014
Balance at January 1	72.517	62.755
Income / Loss from associates	(4.851)	(1.964)
Currency translation differences	(21)	(61)
Unrealized losses under IAS 28	359	344
Balance at March 31	68.004	61.074

<sup>(1)</sup> SSDSD, which has been accounted by using equity method in CCI financial statements, is accounted as investment in associates in Group's financial statements.

<sup>(2)</sup> Since the carrying value of SSDSD at the consolidated balance sheet is TRL359 loss, the carrying amount was netted off with trade receivables from SSDSD at the consolidated financial statements.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOT 11. INVESTMENT PROPERTIES

For the three-month periods ended March 31, 2015 and 2014, the additions and disposals on investment property are as follows:

March 31, 2015	Additions	Transfers (*)	Disposals (net)
Land and land improvements	-	3.295	-
Buildings	-	-	-
Construction in progress	-	(3.295)	-
	-		-

March 31, 2014	Additions	Transfers (*)	Disposals (net)
Land and land improvements	-	605	-
Buildings	-	9.137	-
Construction in progress	-	(1.077)	-
	-	8.665	-

## NOTE 12. PROPERTY, PLANT AND EQUIPMENT

For the three-month periods ended March 31, 2015 and 2014, the additions and disposals on property, plant and equipment are as follows:

March 31, 2015	Additions	Transfers (*)	Disposals (net)
Land and land improvements	73	7.584	-
Buildings	11.437	1.603	(1.113)
Machinery and equipment	40.581	25.437	(1.284)
Vehicles	3.118	8	(947)
Other tangibles	82.232	18.204	(2.436)
Leasehold improvements	-	-	-
Construction in progress	146.377	(52.843)	-
	283.818	(7)	(5.780)

March 31, 2014	Additions	Transfers (*)	Disposals (net)
Land and land improvements	74	41.295	-
Buildings	2.904	21.050	-
Machinery and equipment	32.913	54.927	(1.361)
Vehicles	1.929	(1.251)	(453)
Other tangibles	82.049	(30.836)	(2.968)
Leasehold improvements	10	234	-
Construction in progress	84.777	(94.084)	(193)
	204.656	(8.665)	(4.975)

As at March 31, 2015; financial expense amounting to TRL3.931 attributable to construction in progress is capitalized.

<sup>(\*)</sup> There are transfers amounting to TRL7 to other intangible assets in 2015. (March 31, 2014 – there are transfers amounting to TRL8.665 to investment properties).

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 13. OTHER INTANGIBLE ASSETS

For the three-month periods ended March 31, 2015 and 2014, the additions and disposals on other intangible assets are as follows:

March 31, 2015	Additions	<b>Transfers</b>	Disposals (net)
Rights	55	7	-
Other intangible assets	2.840	-	-
	2.895	7	-
March 31, 2014	Additions	Transfers	Disposals (net)
Rights	133	-	-
Other intangible assets	3.434	-	-
	3.567	_	_

#### **NOTE 14. GOODWILL**

For the three-month period ended March 31, 2015 and 2014, movements of the goodwill during the period are as follows:

-	2015	2014
At January 1	1.232.465	2.453.049
Currency translation differences	109.229	(122.390)
At March 31	1.341.694	2.330.659

### **NOTE 15. EQUITY**

The legal reserves consist of first and second legal reserves in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory net income (inflation-restated income in accordance with CMB) at the rate of 5%, until the total reserve reaches a maximum of 20% of the Company's issued capital (inflation-restated issued capital in accordance with the communiqués and announcements of CMB). The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company's issued capital (inflation-restated capital in accordance with CMB). The legal reserves are not available for distribution unless they exceed 50% of the issued capital, other than that legal reserves cannot be used.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 15. EQUITY (Continued)**

Quoted companies are subject to dividend requirements regulated by the CMB as follows: Based on the CMB Decree 1/6, dated January 9, 2009, companies that take their consolidated financial statements as basis for their distributable profit, shall consider the profits of their subsidiaries, joint ventures and associates to the extent that such profits do not exceed the amount recorded in the statutory financial statements of these companies and without considering whether a profit distribution resolution is taken at their annual general meetings. Such profits as reported in the financial statement as per Communiqué.

In accordance with the CMB decision dated January 27, 2010, it's decided to remove the obligation related with the minimum dividend distribution rate for publicly traded companies.

Inflation adjustment to shareholders' equity and carrying amount of extraordinary reserves can only be netted-off against prior years' losses and used as an internal source for capital increase. However, when inflation adjustment to shareholders' equity is used for cash dividend distribution, it is subject to income tax.

For March 31, 2015 and December 31, 2014, nominal amounts, equity restatement differences and restated value of equity are as follows:

March 31, 2015	Nominal Amount	Equity Restatement Differences	Restated Amount
Issued capital	592.105	63.583	655.688
Legal reserves	249.541	74.697	324.238
Extraordinary reserves	435.771	26.091	461.862
	1.277.417	164.371	1.441.788
Share Premium/Discount			3.137.684
Cumulative Other Comprehensive Income / Expense that			
will not be Classified to Profit and Loss			
- Revaluation and Remeasurement Gain / Loss			(10.637)
Cumulative Other Comprehensive Income / Expense that			
will be Classified to Profit and Loss			
- Currency Translation Differences			4.829
- Hedge Loss			8.875
- Revaluation Gain			8.796
Other Reserves			(235.742)
Accumulated profit (Including net income)			3.551.285
Equity attributable to equity holders of the parent		·	7.906.878

December 31, 2014	Nominal Amount	Equity Restatement Differences	Restated Amount
Issued capital	592.105	63.583	655.688
Legal reserves	249.541	74.697	324.238
Extraordinary reserves	435.771	26.091	461.862
	1.277.417	164.371	1.441.788
Share Premium/Discount			3.137.684
Cumulative Other Comprehensive Income / Expense that will not be reclassified to Profit and Loss			
- Revaluation and Remeasurement Gain / Loss			(10.480)
Cumulative Other Comprehensive Income / Expense that will be reclassified to Profit and Loss			
- Currency Translation Differences			(498.289)
- Hedge Loss			2.234
- Revaluation Gain			8.817
Other Reserves			(235.742)
Accumulated profit (Including net income)			3.763.243
Equity attributable to equity holders of the parent			7.609.255

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 16. COMMITMENTS AND CONTINGENCIES

## Parent Company (Anadolu Efes) and Subsidiaries Included in Full Consolidation

As of March 31, 2015 and December 31, 2014 guarantees, pledges and mortgages (GPMs) given in favor of the parent company and subsidiaries included in full consolidation are as follows:

					March 31	, 2015			
	Total TRL Equivalent	Original Currency TRL	Original Currency Thousand USD	Original Currency Thousand EUR	Original Currency Thousand KZT	Original Currency Thousand RUR	Original Currency Thousand UAH	Original Currency Thousand PKR	Other Foreign Currency TRL Equivalent
A. GPMs given on behalf of the	485,386	308.978	7.286	7.817	120	1.264.347	8.250	2.667.000	9.178
Company's legal personality B. GPMs given in favor of	485.386	308.978	7.286	7.817	120	1.264.347	8.250	2.667.000	9.178
subsidiaries included in full consolidation (1)	665.401	-	157.024	31.150	-	-	-	6.509.013	-
C. GPMs given by the Company for the liabilities of 3rd parties in order to run ordinary course of business	-	-	-	-	-	-	-	-	-
D. Other GPMs	10.849	10.849	-	-	-	-	-	-	-
GPMs given in favor of parent company     GPMs given in favor of group	-	-	-	-	-	-	-	-	-
companies not in the scope of B and C above	10.849	10.849	-	-	-	-	-	-	-
iii. GPMs given in favor of third party companies not in the scope of C above	-	-	-	-	-		-	-	-
Total	1.161.636	319.827	164.310	38.967	120	1.264.347	8.250	9.176.013	9.178
Ratio of other GPMs over the Company's equity (%)	0,1%	=	-	=	-	-	-	-	-

					December 31	, 2014			
	Total TRL Equivalent	Original Currency TRL	Original Currency Thousand USD	Original Currency Thousand EUR	Original Currency Thousand KZT	Original Currency Thousand RUR	Original Currency Thousand UAH	Original Currency Thousand PKR	Other Foreign Currency TRL Equivalent
A. GPMs given on behalf of the Company's legal personality	380.439	277.025	5.848	2.769	-	279.099	5.389	2.667.000	8.147
B. GPMs given in favor of subsidiaries included in full consolidation (1)	607.438	-	158.978	31.150	-	-	-	6.486.963	1.092
C. GPMs given by the Company for the liabilities of 3rd parties in order to run ordinary course of business	-	-	-	-	-	-	-	-	-
D. Other GPMs	10.200	10.200	_	_	_	_	_	_	_
i. GPMs given in favor of parent company	-	-	-	-	-	-	-	-	-
ii. GPMs given in favor of group companies not in the scope of B and C above	10.200	10.200	-	-	-	-	-	-	-
iii. GPMs given in favor of third party companies not in the scope of C above	-	-	-	-	-	-	-	-	-
Total	998.077	287.225	164.826	33.919	-	279.099	5.389	9.153.963	9.239
Ratio of other GPMs over the Company's equity (%)	0,1%	-	-	-	-	-	-	-	-

<sup>(1)</sup> Includes the GPMs given in favor of subsidiaries included in full consolidation for their borrowings.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 16. COMMITMENTS AND CONTINGENCIES (Continued)

## CCİ. Its Subsidiaries and Joint Ventures

#### a) Put Options

According to the put option that has been granted to Day Investments Ltd. by CCİ, Day Investments Ltd. will have right to sell its shares in Turkmenistan CC to CCİ at the price of USD2.360 thousand. The Group's portion of the liability for the put option amounting to TRL6.160 has been presented in "other current liabilities" (December 31, 2014–TRL5.473).

According to the put option signed with European Refreshment (ER), ER has an option to sell (and CCI will have an obligation to buy) its remaining 19,97% participatory shares in Waha B.V. The Group's share of the put option liability amounting to TRL96.533 is recorded under "other long term liabilities" (December 31, 2014—TRL85.761).

#### b) Murabaha

During 2012 CCBPL and Standard Chartered Bank (SCB) have made murabaha facility agreement. Based on this agreement, SCB and CCBPL agree that they shall enter into a series of sugar and resin purchase transactions from time to time on the dates and in the amounts to be agreed between them subject to the terms of this agreement. As of March 31, 2015, CCBPL has sugar and resin purchase commitment amounting to million USD63,8 from SCB until the end of September 2015 and expense accrual of million USD1,4 (million TRL3,44) payable for the profit share of SCB was reflected in the financial statements.

#### **Operational Lease**

As of March 31, 2015, the Group's contingent liability, for the following years resulting from the non-cancellable operational lease agreements is amounting to TRL35.363 (December 31, 2014 – TRL39.434).

#### **Tax and Legal Matters**

Legislation and regulations regarding taxation and foreign currency transactions in most of the territories in which the Group operates out of Turkey continue to evolve as a result of the transformation from command to market oriented economy managed by the government. The various legislation and regulations are not always clearly written and the interpretation related with the implementation of these regulations is subject to the opinions of the local, regional and national tax authorities, the Central Bank and Ministry of Finance. Tax declarations, together with other legal compliance areas (as examples, customs and currency control) are subject to review and investigation by a number of authorities, who are enabled by law to impose significant fines, penalties and interest charges. These facts create tax risks in the territories in which the Group operates substantially more so than typically found in countries with more developed tax systems.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 17. PREPAID EXPENSES AND DEFERRED INCOME

## a) Short Term Prepaid Expenses

	March 31, 2015	December 31, 2014
Prepayments	352.878	267.179
Advances given to suppliers	146.254	168.973
	499.132	436.152

#### b) Long Term Prepaid Expenses

	March 31, 2015	December 31, 2014
Prepayments	175.396	170.709
Advances given to suppliers	55.857	82.175
	231.253	252.884

### c) Short Term Deferred Income

	March 31, 2015	December 31, 2014
Advances taken	33.365	24.575
Deferred income	1.544	1.839
	34.909	26.414

## d) Long Term Deferred Income

As of March 31, 2015, long term deferred income amounts to TRL2.724 (December 31, 2014 – TRL2.611).

#### NOTE 18. OTHER ASSETS AND LIABILITIES

### a) Other Current Assets

	March 31, 2015	December 31, 2014
Value Added Tax (VAT) deductible or to be transferred	170.186	196.885
Other	2.950	1.786
	173.136	198.671

## b) Other Non-Current Assets

	March 31, 2015	December 31, 2014
Deferred VAT and other taxes	39.556	42.663
Other	171	182
	39.727	42.845

#### c) Other Current Liabilities

	March 31, 2015	December 31, 2014
Put option liability (Note 20)	6.160	5.473
Other	4.234	4.478
	10.394	9.951

## d) Other Non-Current Liabilities

	March 31, 2015	December 31, 2014
Put option liability (Note 20)	96.533	85.761
Deferred VAT and other taxes	38.280	42.018
Other	555	554
	135.368	128.333

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 19. OTHER OPERATING INCOME / EXPENSES

### a) Other Operating Income

	1 January –	1 January –
	March 31, 2015	March 31, 2014
Foreign exchange gains arising from operating activities	37.641	12.743
Income from scrap and other materials	4.193	3.450
Rediscount income	1.729	1.017
Reversal of provision for doubtful receivables	916	3.221
Rent income	233	42
Insurance compensation income	187	170
Reversal of provision for inventory obsolescence	3	1.378
Other income	3.556	7.278
	48.458	29.299

## b) Other Operating Expenses

	1 January –	1 January –
	March 31, 2015	March 31, 2014
Foreign exchange losses arising from operating activities	(47.101)	(27.242)
Provision for inventory obsolescence	(3.359)	(2.248)
Rediscount expense	(2.279)	(1.373)
Donations	(1.077)	(660)
Depreciation and amortization expense on PPE & intangible assets	(827)	(1.050)
Provision for doubtful receivables	(606)	(1.606)
Other expenses	(12.330)	(8.861)
	(67.579)	(43.040)

## NOTE 20. INCOME FROM INVESTING ACTIVITIES

## a) Income from Investing Activities

	1 January – March 31, 2015	1 January – March 31, 2014
Gain on sale of fixed assets	1.489	874
	1.489	874

## b) Expense from Investing Activities

	1 January –	1 January –
	March 31, 2015	March 31, 2014
Provision for impairment on tangible assets	(501)	(687)
Loss on sale of fixed assets	(437)	(281)
Loss from the disposal of subsidiaries	-	(14)
	(938)	(982)

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 21. FINANCE INCOME / EXPENSE

#### a) Finance Income

	1 January –	1 January –
	March 31, 2015	March 31, 2014
Foreign exchange gain	237.589	309.328
Interest income	23.646	23.934
Gain on derivative transactions	2	-
	261.237	333.262

### b) Finance Expense

	1 January –	1 January –
	March 31, 2015	March 31, 2014
Foreign exchange loss	(592.670)	(424.763)
Interest expense	(55.030)	(53.050)
Borrowing costs	(165)	(165)
Loss on derivative transactions	(10)	-
Other financial expenses	(3.721)	(2.229)
	(651.596)	(480.207)

### NOTE 22. TAX ASSETS AND LIABILITIES

The corporation tax rate for the fiscal year is 20% in Turkey (2014 - 20%). Corporate tax returns are required to be filed until the twenty fifth of the fourth month following the fiscal year end and paid in full until the end of the same month. The tax legislation provides for a provisional tax of 20% (2014 - 20%) to be calculated and paid based on earnings generated for each quarter. The amounts thus calculated and paid are offset against the final corporate tax liability for the fiscal year.

According to the Turkish Tax Law, corporate tax losses can be carried forward for a maximum period of five years following the year in which the losses were incurred. The tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years. In Turkey, the tax legislation does not permit to file a consolidated tax return. Therefore, provision for taxes, as reflected in the consolidated financial statements, has been calculated on a separate-entity basis.

As of March 31, 2015 and December 31, 2014 consolidated deferred tax assets and liabilities calculated by using effective tax rates are summarized as below:

	Asset		Lia	bility	Net	
	March 31, 2015	December 31, 2014	March 31, December 31, 2015 2014		March 31, 2015	December 31, 2014
Trade receivables and payables	-	-	(19.887)	(16.291)	(19.887)	(16.291)
PP&E and intangible assets	-	-	(1.904.050)	(1.851.058)	(1.904.050)	(1.851.058)
Inventories	22.697	20.556	-	-	22.697	20.556
Carry forward losses	340.184	269.681	-	-	340.184	269.681
Retirement pay liability and other employee benefits	14.875	16.445	-	-	14.875	16.445
Other provisions	32.291	35.278	-	-	32,291	35.278
Other	55.042	45.158	-	-	55.042	45.158
	465.089	387.118	(1.923.937)	(1.867.349)	(1.458.848)	(1.480.231)

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### **NOTE 23. EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the net income for the period attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period.

Weighted average number of shares represents the number of shares as a result of capital increase and adjusted number of shares at the beginning period multiplied with the time-weighting factor. Time weighting factor is calculated by dividing the number of days that the shares are available by the total number of days of the period.

Following table illustrates the net income and share figures used in earnings per share calculation:

	1 January – March 31, 2015	1 January – March 31, 2014
Net income/ (loss)	(211.958)	(99.637)
Weighted average number of shares	592.105.263	592.105.263
Earnings/ (losses) per share (full TRL)	(0,3580)	(0,1683)

There have been no other transactions involving ordinary shares or potential ordinary shares between the financial statement date and the date of approval of these financial statements.

#### NOTE 24. RELATED PARTY BALANCES AND TRANSACTIONS

#### a) Balances with Related Parties

#### **Bank Balances with Related Parties**

	March 31, 2015	December 31, 2014
Alternatifbank (1)(2)	199.136	602.390

As of March 31, 2015, maturities of time deposits on Alternatifbank are less than three months and the weighted average interest rates for TRL denominated time deposits is 10,51% (December 31, 2014 – 10,36%) and USD denominated time deposits is 2,35% (December 31, 2014 – 2,71%).

As of March 31, 2015 the Group has demand deposits amounting to TRL10.250 on Alternatifbank (December 31, 2014 - TRL10.633).

- (1) Related party of Yazıcılar Holding A.Ş.(a shareholder)
- (2) Related party of AEH (a shareholder)

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 24. RELATED PARTY BALANCES AND TRANSACTIONS (continued)

### a) Balances with Related Parties (continued)

#### **Due from Related Parties**

	March 31, 2015	December 31, 2014
SSDSD	472	1.037
SABMiller Group Companies <sup>(5)</sup>	407	-
Efestur Turizm İşletmeleri A.Ş. (3) (4)	312	30
AEH <sup>(2) (3)</sup>	69	95
Artı Varlık Yönetim A.Ş. (4)	-	20
Anadolu Efes Spor Kulübü	-	1
Other	143	18
	1.403	1.201

#### **Due to Related Parties**

	March 31, 2015	December 31, 2014
Anadolu Efes Spor Kulübü	40.026	-
SABMiller Group Companies <sup>(5)</sup>	25.326	27.783
Oyex Handels GmbH (3) (4)	3.787	2.560
Çelik Motor Ticaret A.Ş. (3) (4)	1.029	2.899
Anadolu Bilişim Hizmetleri A.Ş. (1) (3) (4)	671	1.752
AEH Anadolu Gayrimenkul Yatırımları A.Ş. (4)	569	176
Efestur Turizm İşletmeleri A.Ş. (3) (4)	454	163
AEH (2) (3)	65	1.112
Anadolu Vakfi	6	856
Other	57	59
	71.990	37.360

The Group has TRL1.163 and TRL2.287 short term and long term deferred revenue, respectively related to AEH (December 31, 2014 - TRL1.124 and TRL2.486).

## b) Transactions with Related Parties

## **Purchases of Goods, Services and Donations**

	Nature of transaction	1 January – March 31, 2015	1 January – March 31, 2014
1 1 70 0 T 1 1 1			
Anadolu Efes Spor Kulübü	Service	15.001	12.501
SABMiller Group Companies (5)	Service and purchase of trade goods	8.978	12.521
AEH (2) (3)	Consultancy service	6.570	5.839
Çelik Motor Ticaret A.Ş. (3) (4)	Vehicle leasing	6.285	7.388
Oyex Handels GmbH (3) (4)	Purchase of materials and fixed assets	5.309	7.445
Efestur Turizm İşletmeleri A.Ş. (3) (4)	Travel and accommodation	2.938	2.208
Anadolu Bilişim Hizmetleri A.Ş. (1) (3) (4)	Information service	1.918	2.621
AEH Münih (3) (4)	Purchase of materials and fixed assets	1.148	3.571
Anadolu Vakfı	Donations	960	542
AEH Anadolu Gayrimenkul Yatırımları A.Ş. (4)	Service	483	-
Arge Danışmanlık A.Ş.	Consultancy service	85	119
Ahmet Boyacıoğlu	Consultancy service	81	64
Mehmet Cem Kozlu	Consultancy service	68	39
Anadolu Isuzu Otomotiv San.	Dont Evmanga	15	13
ve Tic. A.Ş. (3) (4) (6)	Rent Expense	15	13
Other		59	127
	_	49.898	54.998

<sup>(1)</sup> Non-current financial investment of the Group

<sup>(2)</sup> The shareholder of the Group

<sup>(3)</sup> Related party of Yazıcılar Holding A.Ş. (a shareholder)

<sup>(4)</sup> Related party of AEH (a shareholder)

<sup>(5)</sup> Related party of SABMiller Harmony Ltd (a shareholder)

<sup>(6)</sup> Related party of Özilhan Sınai Yatırım A.Ş (a shareholder)

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 24. RELATED PARTY BALANCES AND TRANSACTIONS (continued)

#### b) Transactions with Related Parties (continued)

### Finance Income / (Expenses), Net

	Nature of transaction	1 January – March 31, 2015	1 January – March 31, 2014
Alternatifbank (3) (4)	Interest income / (expense), net	7.249	2.150
	•	7.249	2.150

#### Other Income / (Expenses), Net

	Nature of transaction	1 January – March 31, 2015	1 January – March 31, 2014
SSDSD	Sales income	477	1.245
SABMiller Group Companies (5)	Other income	372	230
Çelik Motor Ticaret A.Ş. (3) (4)	Other income	35	6
Alternatifbank (3) (4)	Rent income	33	30
Anadolu Efes Spor Kulübü	Other income	17	16
$AEH^{(2)(3)}$	Other income	5	282
Anadolu Bilişim Hizmetleri A.Ş. (1) (3) (4)	Rent income	2	2
		941	1.811

<sup>(1)</sup> Non-current financial investment of the Group

#### **Director's remuneration**

As of March 31, 2015 and 2014, total benefits to Anadolu Efes Board of Directors are TRL66 and TRL65, respectively. Remuneration and similar benefits received by total executive members of the Board of Directors and executive directors as of March 31, 2015 and 2014 are as follows:

	1 January –	1 January –
	March 31, 2015	March 31, 2014
Short-term employee benefits	8.808	6.351
Post-employment benefits	-	-
Other long term benefits	643	1.436
Termination benefits	350	963
Share-based payments	-	-
	9.801	8.750

### NOTE 25. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

The Group's principal financial instruments comprise bank borrowings, finance leases, cash and short-term deposits. The main purpose of these financial instruments is to raise funds for the Group's operations. Besides, The Group has various other financial instruments such as trade debtors and trade creditors, which arise directly from its operations.

The main risks arising from the Group's financial instruments can be identified as foreign currency risk, credit risk, interest rate risk, price risk and liquidity risk. The Group management reviews and agrees policies for managing each of these risks. The Group also monitors the market price risk arising from all financial instruments.

<sup>(2)</sup> The shareholder of the Group

<sup>(3)</sup> Related party of Yazıcılar Holding A.Ş. (a shareholder)

<sup>(4)</sup> Related party of AEH (a shareholder)

<sup>(5)</sup> Related parties of SABMiller Harmony Ltd. (a shareholder)

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 25. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

#### a) Interest Rate Risk

The Group is exposed to interest rate risk through the impact of rate changes on interest bearing assets and liabilities. The Group manages interest rate risk by using natural hedges that arise from offsetting interest rate of assets and liabilities or derivative financial instruments.

Certain parts of the interest rates related to borrowings are based on market interest rates; therefore the Group is exposed to interest rate fluctuations on domestic and international markets. The Group's exposure to market risk for changes in interest rates relates primarily to the Group's debt obligations.

#### b) Foreign Currency Risk

Foreign currency risk arises from the EURO and USD denominated assets and liabilities of the Group. The Group has transactional currency exposures. Such exposures arise from sales or purchases or borrowings by the Group in currencies other than the Group's functional currency. The Group manages foreign currency risk by using natural hedges that arise from offsetting foreign currency denominated assets and liabilities.

Net foreign currency exposure for the consolidated Group companies as of March 31, 2015 and December 31, 2014 are presented below:

Foreign Currency Position Table						
	March 3	31, 2015				
	Total TRL Equivalent (Functional Currency)	Thousand USD	TRL Equivalent	Thousand EURO	TRL Equivalent	Other Foreign Currency TRL Equivalent
Trade Receivables and Due from Related Parties	98.497	5.344	13.949	905	2.562	81.986
2a. Monetary Financial Assets (Cash and cash equivalents included)	527.698	187.650	489.804	5.728	16.214	21.680
2b. Non- monetary Financial Assets	-	-	_	-	-	-
Other Current Assets and Receivables	71.459	2.329	6.078	569	1.611	63.770
4. Current Assets	697.654	195.323	509.831	7.202	20.387	167.436
<ol><li>Trade Receivables and Due from Related Parties</li></ol>	-	-	-	-	-	-
6a. Monetary Financial Assets	-	-	-	-	-	-
6b. Non-monetary Financial Assets	-	-	-	-	-	-
7. Other	19.858	35	91	5.894	16.685	3.082
8. Non-Current Assets	19.858	35	91	5.894	16.685	3.082
9. Total Assets	717.512	195.358	509.922	13.096	37.072	170.518
10.Trade Payables and Due to Related Parties	(202.076)	(10.528)	(27.479)	(22.868)	(64.738)	(109.859)
11.Short- term Borrowings and Current Portion of Long- term Borrowings	(459.276)	(173.489)	(452.840)	(2.273)	(6.436)	-
12a. Monetary Other Liabilities	(32.413)	(2.360)	(6.160)	(150)	(426)	(25.827)
12b. Non-monetary Other Liabilities	(80)	-	-	(5)	(15)	(65)
13. Current Liabilities	(693.845)	(186.377)	(486.479)	(25.296)	(71.615)	(135.751)
14. Trade Payables and Due to Related Parties	-	-	-	-	-	-
15. Long-Term Borrowings	(3.918.941)	(1.359.176)	(3.547.720)	(131.132)	(371.221)	-
16 a. Monetary Other Liabilities	(96.533)	(36.983)	(96.533)	-	-	-
16 b. Non-monetary Other Liabilities	-	-	-	-	-	-
17. Non-Current Liabilities	(4.015.474)	(1.396.159)	(3.644.253)	(131.132)	(371.221)	-
18. Total Liabilities	(4.709.319)	(1.582.536)	(4.130.732)	(156.428)	(442.836)	(135.751)
19. Off Statement of Financial Position Derivative Items' Net	55,519	21,270	55,519			
Asset/(Liability) Position				-	•	•
19a. Total Hedged Assets	55.519	21,270	55.519	-	-	-
19b. Total Hedged Liabilities	-	-	-	-	-	-
20. Net Foreign Currency Asset / (Liability) Position	(3.936.288)	(1.365.908)	(3.565.291)	(143.332)	(405.764)	34.767
21. Monetary Items Net Foreign Currency Asset / (Liability) Position	(4.083.044)	(1.389.542)	(3.626.979)	(149.790)	(424.045)	(32.020)
22. Total Fair Value of Financial Instruments Used to Manage the Foreign Currency Position	7.313	2.802	7.313	-	-	-
23.Total value of Hedged Foreign Currency Assets	-	-	-	-	-	-

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 25. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

## b) Foreign Currency Risk (continued)

Foreign Currency Position Table						
December 31, 2014						
	Total TRL Equivalent (Functional Currency)	Thousand USD	TRL Equivalent	Thousand EURO	TRL Equivalent	Other Foreigi Currency TRI Equivalen
1. Trade Receivables and Due from Related Parties	67.998	5.119	11.870	730	2.060	54.068
2a. Monetary Financial Assets (Cash and cash equivalents included)	536.667	215.103	498.802	4.070	11.479	26.386
2b. Non- monetary Financial Assets	-	-	-	_	=	-
3. Other Current Assets and Receivables	57.073	91	211	202	570	56.292
4. Current Assets	661.738	220,313	510.883	5.002	14.109	136,746
5. Trade Receivables and Due from Related Parties	-	-	-	-	-	-
6a. Monetary Financial Assets	-	-	_	_	-	_
6b. Non-monetary Financial Assets	_	_	_	_	-	_
7. Other	38.224	-	_	11.050	31.168	7.056
8. Non-Current Assets	38,224			11.050	31.168	7.056
9. Total Assets	699,962	220.313	510.883	16.052	45,277	143.802
10.Trade Payables and Due to Related Parties	(199.226)	(16.030)	(37.171)	(24.139)	(68.090)	(93.965
11.Short- term Borrowings and Current Portion of Long- term Borrowings	(494,861)	(212,961)	(493,835)	(364)	(1.026)	` -
12a. Monetary Other Liabilities	(22.619)	(2.360)	(5.473)	(114)	(321)	(16.825
12b. Non-monetary Other Liabilities	(3.261)	` -	` -	(3)	(9)	(3.252
13. Current Liabilities	(719.967)	(231.351)	(536.479)	(24.620)	(69.446)	(114.042
14. Trade Payables and Due to Related Parties	-	-	` <u>-</u>		` -	` -
15. Long-Term Borrowings	(3.617.849)	(1.400.699)	(3.248.080)	(131.091)	(369.769)	-
16 a. Monetary Other Liabilities	(85.760)	(36.983)	(85.760)	-	-	-
16 b. Non-monetary Other Liabilities	-	-	-	-	-	-
17. Non-Current Liabilities	(3.703.609)	(1.437.682)	(3.333.840)	(131.091)	(369.769)	-
18. Total Liabilities	(4.423.576)	(1.669.033)	(3.870.319)	(155.711)	(439.215)	(114.042
19. Off Statement of Financial Position Derivative Items' Net Asset/(Liability) Position	73.834	31.840	73.834	-	-	-
19a. Total Hedged Assets	73.834	31.840	73.834	-	-	-
19b. Total Hedged Liabilities	-	-	-	-	-	-
20. Net Foreign Currency Asset / (Liability) Position	(3.649.780)	(1.416.880)	(3.285.602)	(139.659)	(393.938)	29.760
21. Monetary Items Net Foreign Currency Asset / (Liability) Position	(3.815.650)	(1.448.811)	(3.359.647)	(150.908)	(425.667)	(30.336
22. Total Fair Value of Financial Instruments Used to Manage the Foreign Currency Position	3.005	1.052	3.005	-	•	
23.Total value of Hedged Foreign Currency Assets	-	-	-	-	-	-

The information regarding the export and import figures realized as of March 31, 2015 and 2014 is as follows:

	1 January –	1 January –
	March 31, 2015	March 31, 2014
Total Export	44.289	33.426
Total Import	383.237	394.569

The following table demonstrates the sensitivity analysis of foreign currency as of March 31, 2015 and 2014:

	Foreign Currency Position Sensitivity Analysis			
	March 31, 2015 <sup>(*)</sup>		March 31, 2014 <sup>(*)</sup>	
	Income / (Loss)			
	Increase of	Decrease of the	Increase of	Decrease of
	the foreign	foreign	the foreign	the foreign
	currency	currency	currency	currency (*)
Increase / decrease in USD by 10%:				
USD denominated net asset / (liability)	(362.698)	362.698	(337.764)	337.764
USD denominated hedging instruments (-)	5.552	(5.552)	-	-
Net effect in USD	(357.146)	357.146	(337.764)	337.764
Increase / decrease in EURO by 10%:				
EURO denominated net asset / (liability)	(42.405)	42.405	(18.062)	18.062
EURO denominated hedging instruments (-)	-	-	-	-
Net effect in EURO	(42.405)	42.405	(18.062)	18.062
Increase / decrease in other foreign currencies by 10%:				
Other foreign currency denominated net asset / (liability)	(3.202)	3.202	8.342	(8.342)
Other foreign currency hedging instruments (-)	-	-	-	-
Net effect in other foreign currency	(3.202)	3.202	8.342	(8.342)
TOTAL	(402.753)	402.753	(347.484)	347.484

<sup>(\*)</sup> Monetary assets and liabilities eliminated in scope of consolidation are not included.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 25. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

#### b) Foreign Currency Risk (continued)

	Foreign Currency Position Sensitivity Analysis			
	March 31, 2015		March 31, 2014	
	Equity			
	Increase of	Decrease of the	Increase of	Decrease of
	the foreign	foreign	the foreign	the foreign
	currency	currency	currency	currency
Increase / decrease in USD by 10%:				
USD denominated net asset / (liability)	362.941	(362.941)	542.597	(542.597)
USD denominated hedging instruments (-)	-	•	-	
Net effect in USD	362.941	(362.941)	542.597	(542.597)
Increase / decrease in EURO by 10%:				
EURO denominated net asset / (liability)	2.816	(2.816)	9	(9)
EURO denominated hedging instruments (-)	-	-	-	-
Net effect in EURO	2.816	(2.816)	9	(9)
TOTAL	365.757	(365.757)	542.606	(542.606)

## c) Liquidity Risk

Liquidity risk is the risk that an entity will be unable to meet its net funding requirements. The risk is mitigated by matching the cash in and out flow volume supported by committed lending limits from qualified credit institutions.

#### d) Price Risk

This is a combination of currency, interest and market risks which the Group manages through natural hedges that arise from offsetting the same currency receivables and payables, interest bearing assets and liabilities. Market risk is closely monitored by the management using the available market information and appropriate valuation methods.

#### e) Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by limiting transactions with specific counterparties and continually assessing the creditworthiness of the counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location.

The Group seeks to manage its credit risk exposure through diversification of sales activities to avoid undue concentrations of risks with individuals or groups of customers in specific locations or businesses. The Group also obtains guarantees from the customers when appropriate.

#### f) Capital Risk Management

The Group's policy is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value. The Group periodically measures Net Debt to EBITDA ratio to maintain capital risk management. Net Debt is calculated by deducting cash and cash equivalents from total borrowings.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2015

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 26. FINANCIAL INSTRUMENTS

#### Fair Value

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable, willing parties in an arm's length transaction. The optimum fair value of a financial instrument is the quoted market value, if any.

The financial assets and liabilities which are denominated in foreign currencies are evaluated by the foreign exchange rates prevailing on the date of balance sheet which approximate to market rates. The following methods and assumptions were used to estimate the fair value of each class of financial instrument of the Group for which it is practicable to estimate a fair value:

### a) Financial Assets

The fair values of certain financial assets carried at cost in the consolidated financial statements, including cash and cash equivalents plus the respective accrued interest and other financial assets are considered to approximate their respective carrying values due to their short-term nature and negligible credit losses. The carrying value of trade receivables along with the related allowance for unearned income and uncollectibility are estimated to be their fair values.

#### b) Financial Liabilities

Trade payables and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature. The bank borrowings are stated at their amortized costs and transaction costs are included in the initial measurement of loans and bank borrowings. The fair value of bank borrowings are considered to state their respective carrying values since the interest rate applied to bank loans and borrowings are updated periodically by the lender to reflect active market price quotations. The carrying value of trade payables along with the related allowance for unrealized cost is estimated to be their fair values.

#### Derivative Financial Instruments, Risk Management Objectives and Policies

Derivative financial instruments are initially measured at cost. After initial recognition, derivatives are measured at fair value.

As of March 31, 2015 CCI has seven aluminum swap transactions with a nominal amount of TRL34.936 for 7.150 tones (December 31, 2014 – 17.811), one sugar swap transaction with a nominal amount of TRL1.984 (December 31, 2014 – None) for 2.000 tones and forward transactions with a total nominal amount of TRL45.731 (December 31, 2014 – TRL62.239) for six forward purchase contracts amounting to USD17.5 million.

As of March 31, 2015 Turkey Beer has foreign currency forward transactions with a total nominal amount of TRL 9.788 (December 31, 2014–TRL11.595), for nine forward purchase contracts. As of March 31,2015, the Group has designated its time deposits amounting to TRL71.257 (equivalent of thousand USD20.250 and thousand EURO6.500) for the future raw material purchases in the scope of hedge accounting (December 31, 2014 – TRL62.610, equivalent of million USD27).

### NOTE 27. EVENTS AFTER REPORTING PERIOD

- a) In accordance with the Anadolu Efes General Assembly Meeting held at April 17, 2015, it has been decided to distribute dividend amounting to TRL272.368 to shareholders from extraordinary reserves of previous years starting from May 29, 2015.
- **b)** In accordance with the CCİ General Assembly Meeting held at April 14, 2015, it has been decided to distribute dividend amounting to TRL100.222 to shareholders starting from May 27, 2014 from the net distributable profit of the fiscal year 2014 and the remainder of the net distributable profit to be added to extraordinary reserves.

 • • • • • • • •	 