

ANADOLU EFES BİRACILIK VE MALT SAN. A.Ş.

COLLECTIVE BARGAINING AGREEMENT

January 27, 2016 - Anadolu Efes agreed with Tek-Gıda İş Labour Union on the terms of the

collective bargaining agreement for the period September 1, 2015 - August 31, 2017.

The main terms of the collective agreement are as follows;

Gross wages of the union member employees will be increased by 355TL per person per

month in the first year of the collective bargaining agreement,

• In the second year of the agreement, gross wages of the union member employees will be

increased by the rate of increase in the Consumer Price Index announced by the State

Statistical Institute plus by 110TL per person per month,

• Total gross wages and social benefits will be increased by 13.8% in the first year of the

agreement,

• The rise in the social benefits will be in line with the increase in Consumer Price Index to be

announced by the State Statistical Institute for the second year of the agreement.

We hereby declare that our above statements are in conformity with the principles included in the Capital Markets Board's Communiqué on Material Events, that they fully reflect the information we have acquired, that the information complies with our books, records and documents, that we have made our best effort to fully and accurately obtain all information regarding the matter and that we are responsible for this

disclosure made hereby.

This is an English translation of the original official public disclosure made by Anadolu Efes in Turkish through the Public Disclosure Platform (www.kap.qov.tr), for information purposes only. In the event of any discrepancy between this translation and the original Turkish disclosure, the original Turkish disclosure shall prevail. Anadolu Efes makes no warranties or representations about the accuracy or completeness of the English

translation and assumes no liability for any errors, omissions or inaccuracies that may arise from use of this translation.

For further information regarding Anadolu Efes, please visit our website at http://www.anadoluefes.com or you may contact;

Mrs. Çiçek Uşaklıgil Özgüneş (Investor Relations and Treasury Director)

Tel: 90 216 586 80 37 **Facsimile:** 90 216 389 58 63

E-mail: cicek.usakligil@anadoluefes.com

Ms. Ayşe Dirik (Investor Relations Manager)

Tel: 90 216 586 80 02 **Facsimile**: 90 216 389 58 63

E-mail: ayse.dirik@anadoluefes.com